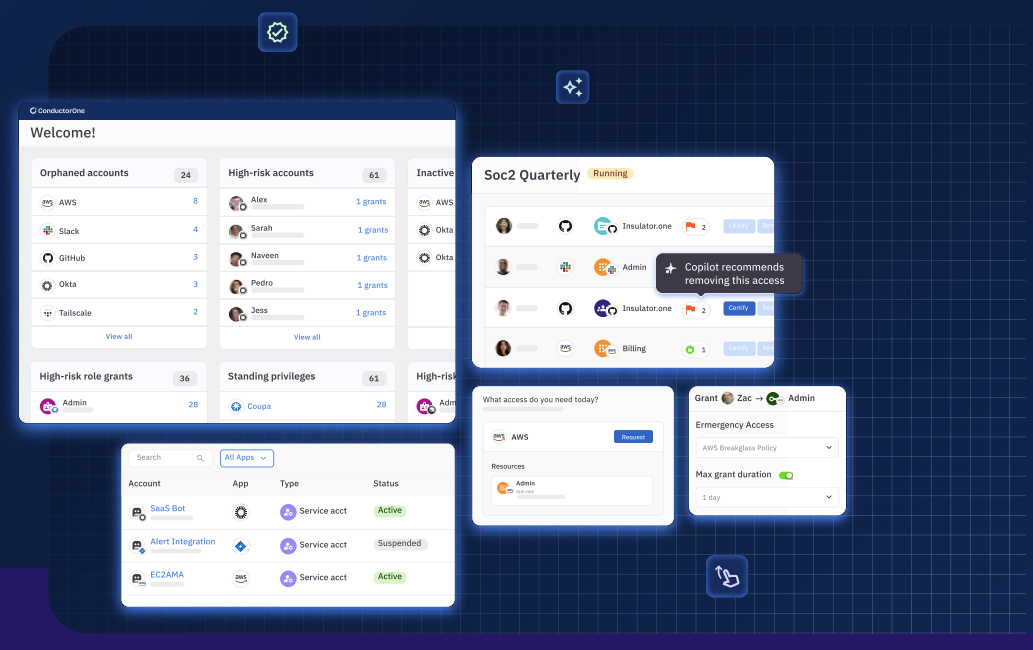
ConductorOne

ConductorOne: Autonomous Identity Security



TRUSTED BY IT AND SECURITY @

DigitalOcean Brex klaviyo PriceSmart ramp instacart zscaler

Getting centralized visibility and control of identity has become critical for today's enterprises. Siloed identity data and disjointed governance workflows block productivity and create security gaps. But legacy IGA vendors were designed for compliance: they treat application integration as a premium service, not a security and productivity necessity.

ConductorOne understands that comprehensive integration is foundational to effective identity security. We've created a flexible connector ecosystem that enables customers to ingest and orchestrate fine-grained identity data from any app—including legacy and homegrown systems—quickly and easily, so they can automate identity processes that drive efficiency and protect their business.

The ConductorOne difference:

Enterprise grade yet fast and easy to deploy

The average go-live time for ConductorOne customers is four weeks. ***(Really.)***

Open connectivity to any app or infrastructure

With 300+ out-of-the-box connectors and no-code generic connectors for legacy and homegrown systems, customers get full visibility across their entire environment.

AI-native orchestration and automation

The platform fully automates sophisticated governance processes using flexible policies, no-code workflows, and autonomous AI agents.

Full extensibility

ConductorOne is built to be customized to suit any environment, with a modern API, and native support for Terraform, webhooks, and MCP servers.

ConductorOne customers see immediate value

Customer	Pain Points	ConductorOne
Fortune 15 Pharma Company 80K users	• Limited visibility into access • Manual requests, approvals, and provisioning • Poor employee experience and heavy burden on IT	Full visibility across their environment and automated onboarding that provisions new employees in <1 hour.
Ramp 1.2K users 137K identities	• Hi-volume manual quarterly reviews were a painful time suck • Engineers had standing access to sensitive privileges	Improved security posture and reduced 15K quarterly reviews to ~300 using just-in-time (JIT) access and intelligent access reviews.
Insurance Company 3K users	• Existing legacy IGA solution couldn't manage full lifecycle, creating security gaps • Complex environment made it difficult to rationalize identities across directories and databases	Connected entire environment to centralize visibility and control and streamline joiner, mover, leaver workflows with automated lifecycle management.
Instacart 6K users 1M+ identities	• Failed deployment of legacy IGA solution • Over-provisioned access to AWS • Lack of visibility into unused accounts	Moved from 2K users with standing infrastructure access to zero standing privileges and 100% auto-approved just-in-time access.

Complete integration is key to visibility and control.

What to ask:

Customers with a legacy vendor in place

- How much of your environment is directly connected to your current solution? (not CSV)
- Do all of your integrations give you visibility into fine-grained entitlements, or just basic app access?
- Do you struggle with connecting database-backed homegrown applications?
- How many apps were you able to connect in the first 3-6 months of deployment? (If sub 10 they have a major problem)
- Are there applications you currently have no visibility into outside of manually pulled access reports?

Customers without an IGA solution

- What percentage of your environment is not easily visible, outside of logging into each separate application?
- If someone were to get local access to your infrastructure (like AWS, GitHub, Entra, or AD), how quickly would you know?
- How long are users waiting today to get app- and entitlement-level access after requesting it?
- What is the current process for app requests and audit approvals? Is the IT helpdesk triaging every request manually?

AICPA SOC

ConductorOne

Let's work together
Help your customers streamline identity security and compliance while improving efficiency.

Learn more at www.conductorone.com.